all for one steeb

The Digitisers

Quarterly Statement

as at 30 June 2017

Key Figures

IFRS

in KEUR	10/2016 – 06/2017	10/2015 – 06/2016	Difference	in %
Earnings situation				
Sales revenues	223,031	199,932	23,099	12%
EBITDA	21,828	21,005	823	4%
EBITDA margin (in %)	9.8	10.5		
EBIT	14,866	14,562	304	2%
EBIT margin (in %)	6.7	7.3		
Earnings after tax	10,150	9,577	573	6%
Employees				
Number of employees (period end)	1,446	1,271	175	14%
Number of full-time equivalents (ø)	1,245	1,105	140	13%
Share				
Number of shares (ø)	4,982,000	4,982,000	0	0%
Earnings per share (in EUR)	2.03	1.92	0.11	6%

in %	10/2016 – 06/2017	10/2015 – 06/2016		in percentage points
Non-financial performance indicators				
Employee retention	94.4	94.9		-0.5
Health index	97.2	96.9		0.3

in KEUR	30.06.2017	30.09.2016	Difference	in %
Balance Sheet				
Total assets	161,216	155,789	5,427	3%
Shareholders' equity	65,999	60,392	5,607	9%
Equity ratio (in %)	41	39		
Net debt (-)/ net liquidity (+)	-6,680	10,006	-16,686	n/a

Certain statements within this quarterly statement constitute forward-looking statements that involve forecasts, estimates or expectations and are subject to risks and uncertainties. The actual results, performance and achievements can deviate from those expressed or implied in these forward-looking statements. Changes in the general economic and competitive situation, particularly in the core business divisions and markets, and changes in legislation, particularly those related to taxes, can cause such deviations. The German-language version of this quarterly statement is definitive.

The company assumes no obligation to update statements made in this quarterly statement report.

Interim Management Report of All for One Steeb AG

from 1 October 2016 to 30 June 2017

All for One Steeb AG's financial year 2016/17 deviates from the calendar year and begins on 1 October 2016 and ends on 30 September 2017. The current reporting periods for the 9-month period and the 3rd quarter cover the timeframes of 1 October 2016 to 30 June 2017 and 1 April to 30 June 2017 respectively, as well as the corresponding prior-year periods. The consolidated quarterly statement of All for One Steeb AG as at 30 June 2017 was prepared in accordance with the International Financial Reporting Standards (IFRS) as formulated by the International Accounting Standards Board (IASB) and §51a of the rules and regulations of the »Frankfurter Wertpapierbörse« (FWB, the Frankfurt Stock Exchange). The consolidated quarterly statement has not been audited.

Acquisitions

Acquisition of the remaining 40% share of OSC AG

The enlargement of the equity interest in OSC AG, Lübeck, from 60% to 100% with an effective date of 1 October 2016 was completed as scheduled (see Annual Report 2015/16, note 38, Subsequent Events in the notes to the consolidated financial statements). The purchase price for this equity enlargement was EUR 7.9 million. Earnout payments in the amount of EUR 1.8 million were also rendered and a profit and loss transfer agreement was concluded with OSC AG.

Acquisition of a majority interest in the cloud specialist B4B Solutions GmbH

In order to further expand our cloud business, we completed the share purchase to acquire 70% of the shareholdings in B4B Solutions GmbH, Graz/Austria, on 1 November 2016 (see Annual Report 2015/16, note 38, Subsequent Events in the notes to the consolidated financial statements). This SAP cloud specialist has been included by way of full consolidation within All for One Steeb AG's Group financial accounting and reporting since that date. The net purchase price was EUR 0.8 million. The purchase price allocation was discussed in detail in the Half-Year Financial Report as at 31 March 2017.

Acquisition of 100% of shareholdings of inside Unternehmensberatung GmbH

Cloud solutions are also gaining ground in the world of human resources. All for One Steeb acquired all the shareholdings of inside Unternehmensberatung GmbH, Oldenburg, effective 1 April 2017 in order to more rapidly assume a leading market position in this segment as well. The firm employs 40 people and generates sales of some EUR 8 million. About one third of this figure is already attributable to a significantly growing amount of recurring cloud-based revenues from software as a service (SaaS) and software maintenance, which ensures a high degree of customer loyalty, a stable cash flow and sustainable profitability. The preliminary purchase price for acquiring all of the shareholdings of inside Unternehmensberatung amounted to EUR 5.2 million and was paid in April 2017. In addition to this one-time payment, the total purchase price includes additional purchase price instalments as well as a performance-based component during a three-year earnout phase. This transaction is a business combination in accordance with IFRS 3. The final determination of the purchase price allocation, including the pro forma disclosures, is still pending. In order to strengthen the shared business approach, inside Unternehmensberatung is to be merged into the All for One Steeb subsidiary KWP team HR, which has already been renamed KWP INSIDE HR GmbH, in the course of the current financial year 2016/17.

The mission of not only providing greater advice and guidance to top-level management, but extending our clients' digital transformation beyond information technology to make their strategies, business models, enterprise workflows, organisations and cultures fit for tomorrow, led in May 2017 to the establishment of **ALLFOYE Managementberatung GmbH**, Düsseldorf, as a new and wholly-owned subsidiary of All for One Steeb AG. Business operations will be formed by splitting off a team of management consultants from within the Group and integrating them into this new company.

Significant Events during the Reporting Quarter

During the quarter under review, we increased the (nominal) volume of our **promissory notes** by EUR 3 million from EUR 20.5 million (31 March 2017) to EUR 23.5 million (30 June 2017) and restructured the portfolio in order to further improve our financial structure, lock in what are currently very favourable funding terms over the long run, and create an enhanced framework for additional growth.

An amount of EUR 7 million from a EUR 12 million tranche of promissory notes (due on 30 April 2018) was repaid ahead of schedule in May 2017. To finance this expenditure, we issued new promissory notes totalling EUR 10 million that have much more favourable terms and conditions (fixed interest rate: approximately 1.3% to 1.7%) and maturity dates of up to the years 2022 and 2024. An extension until 30 April 2022 was agreed to for the remaining EUR 5 million of this tranche and which includes much more advantageous terms (fixed interest rate: approximately 1.4%). The heavy demand shown by institutional investors in line with this placement underscores just how appealing our business model really is. An additional tranche of promissory notes in the amount of EUR 8.5 million is to be repaid as scheduled on 30 April 2020 (fixed interest rate: approximately 4.3%).

During the period of April to June 2017, **Qino AG**, Zug/Switzerland (formerly: Qino Capital Partners AG, Zug/Switzerland), reallocated the entire package of nearly 10% of the shares of All for One Steeb AG that it had controlled. The free float increased considerably as a result of this.

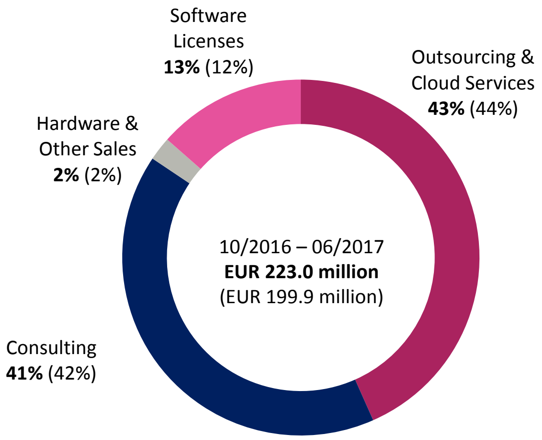
Sales and Earnings Performance

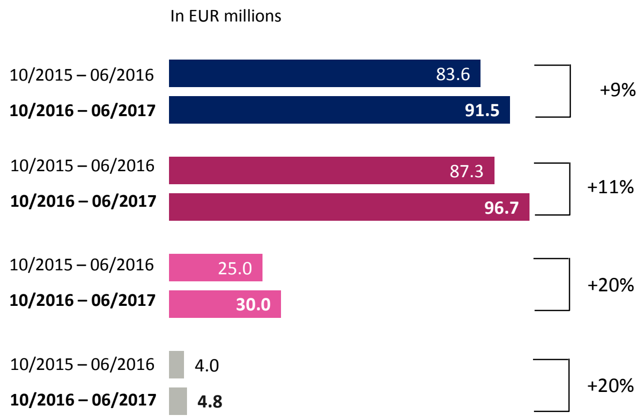
Half-year sales up 12% / Recurring revenues up 11% / High demand for consulting

We serve the largest SAP midmarket customer base at all corporate levels in countries where German is spoken and throughout their journey to becoming digital enterprises – both in information technology and all other lines of business. Continuously high levels of investments in expanding our integrated business model of enterprise software, cloud services and consulting lets us unlock and access the kind of potential for digitalisation that is expected to deliver tremendous growth opportunities for many years to come. Our new enterprise process library for SAP S/4HANA serves as both a best-practice multiplier and project accelerator when it comes to digitalisation. Our further enhanced cloud portfolio enables the rapid use of highly scalable IT resources from our enterprise cloud. Named a leader in cloud transformation/operation services, All for One Steeb is ranked a first choice in the industry, and not only by the analysts from ISG Experton (ISG Provider Lens Cloud Transformation / Operation Services, Germany 2017).

All for One Steeb AG achieved a significant increase in sales revenues of 12% to EUR 223.0 million (Oct 2015 – Jun 2016: EUR 199.9 million) in this 9-month period. We posted noticeable gains in all types of revenues in line with our integrated business model of being a full-service provider for all things relating to SAP, information technology and business.

Sales by Type
(Deviations result from the calculation of values in KEUR, figures may contain rounding differences)





Recurring sales revenues from outsourcing and cloud services (including software maintenance) posted a gain of 11% to EUR 96.7 million (Oct 2015 – Jun 2016: EUR 87.3 million) in the current 9-month period. The share of these revenues to total sales declined slightly from 44% (Oct 2015 – Jun 2016) to 43% (Oct 2016 – Jun 2017). The commercial launch of the new SAP S/4HANA business software continues to heighten the volatility of licensing revenues. The 9-month revenues from the sale of software licenses increased by 20% to EUR 30.0 million (Oct 2015 – Jun 2016: EUR 25.0 million). Demand for our consulting services still remains high. All of this enabled us to post a gain in consulting revenues of 9% to EUR 91.5 million (Oct 2015 – Jun 2016: EUR 83.6 million). Our consulting teams have an heavy workload.

EBITDA up 4% to EUR 21.8 million / EBIT margin of 6.7% / Group earnings after tax up 6% to EUR 10.2 million

We are keeping a keen eye on profitability despite what continues to be major investing in our proprietary enterprise process library for SAP S/4HANA, the further industrialisation of our cloud infrastructure in an additional data center, the training we're doing in the field of consulting, and in bolstering our strategies for our lines of business (see the Acquisitions section). The cost of materials – purchased services included – increased proportionally to sales by 12% to EUR 81.5 million (Oct 2015 – Jun 2016: EUR 72.5 million). The total cost of materials ratio in the current reporting period was 37% (Oct 2015 – Jun 2016: 36%). Personnel expenses increased – slightly disproportionate to sales – by 13% to EUR 92.5 million (Oct 2015 – Jun 2016: EUR 82.1 million). The share of personnel expenses to sales revenues was an unchanged 41% (Oct 2016 – Jun 2017). The other operating expenses increased 13% to EUR 29.3 million (Oct 2015 – Jun 2016: EUR 26.0 million). The ratio of these expenses to total sales in the current reporting period was an unchanged 13% (Oct 2016 – Jun 2017). Depreciation and amortisation increased by 8% to a total of EUR 7.0 million (Oct 2015 – Jun 2016: EUR 6.4 million). This item includes regular amortisation of intangible assets in the amount of EUR 3.6 million (Oct 2015 – Jun 2016: EUR 3.5 million).

The EBITDA after 9 months was EUR 21.8 million (Oct 2015 – Jun 2016: EUR 21.0 million), which is an increase of 4%. The corresponding EBIT was EUR 14.9 million (Oct 2015 – Jun 2016: EUR 14.6 million), which was 2% higher than the prior-year figure. The EBIT margin of 6.7% of sales is slightly below the prior-year level of 7.3% (Oct 2015 – Jun 2016). This slight drop in the margin is primarily a result of our ongoing major investment in the future.

The enlargement of the 60% equity interest in OSC AG to 100% was concluded in the current reporting period. Therefore, the adjustments to the purchase price obligations, along with the contractually guaranteed dividends, which were included in the financial result of the prior-year period (Oct 2015 – Jun 2016), no longer apply and are not reflected in the current reporting period. The financial result after 9 months thus improved from minus EUR 1.4 million (Oct 2015 – Jun 2016) to minus

EUR 0.5 million (Oct 2016 – Jun 2017). The EBT increased by 10% after 9 months to EUR 14.4 million (Oct 2015 – Jun 2016: EUR 13.1 million). The income tax burden increased to 29% (Oct 2015 – Jun 2016: 27%). Group earnings after tax rose to EUR 10.2 million (Oct 2015 – Jun 2016: EUR 9.6 million), which is an increase of 6%. The average number of shares outstanding in the reporting period was an unchanged 4,982,000. The earnings per share for this 9-month period were EUR 2.03 (Oct 2015 – Jun 2016: EUR 1.92).

Assets and Financial Situation

Group Balance Sheet

The balance sheet total increased to EUR 161.2 million as at 30 June 2017 (30 September 2016: EUR 155.8 million). This extension of the balance sheet is attributable primarily to the following developments:

Non-current assets increased significantly from EUR 78.5 million (30 September 2016) to EUR 88.4 million (30 June 2017). This gain of EUR 9.9 million is attributable for the most part to the increase in other intangible assets of EUR 4.4 million (the purchase of B4B Solutions and inside Unternehmensberatung), the increase in goodwill of EUR 2.8 million (the purchase of B4B Solutions and inside Unternehmensberatung) as well as the increase in tangible fixed assets of EUR 2.5 million (major investments, the purchase of B4B Solutions and inside Unternehmensberatung).

Total **current assets** declined from EUR 77.3 million (30 September 2016) to EUR 72.8 million (30 June 2017) while cash and cash equivalents decreased by EUR 11.7 million to 20.7 million (30 September 2016: EUR 32.4 million). One-time payments in the total amount of EUR 15.6 million were made for the acquisition and enlargement of the shareholdings in consolidated companies. In addition, the annual general meeting of 16 March 2017 approved the distribution of a dividend in the amount of EUR 5.5 million (prior year: EUR 5.0 million). The previously described placement of promissory notes generated a nominal inflow of EUR 3.0 million (see promissory notes in the section Significant Events during the Reporting Quarter). Trade accounts receivable posted a disproportionately small increase compared to sales of EUR 3.8 million to 40.9 million (30 September 2016: EUR 37.1 million). Gains were also made in the amount of current income tax assets (plus EUR 1.9 million) and the other assets item (plus EUR 1.1 million).

Total **equity** as at 30 June 2017 further improved as a result of this good earnings performance and increased by EUR 5.6 million to 66.0 million (30 September 2016: EUR 60.4 million). The equity ratio thus increased by 2 percentage points and amounted to 41% (30 September 2016: 39%).

The increase in **non-current liabilities** by EUR 3.5 million to 43.5 million (30 September 2016: 40.0 million) is mainly due to the increase in deferred tax assets (plus EUR 2.0 million) and in other liabilities (plus EUR 1.7 million) in the course of the acquisition of inside Unternehmensberatung GmbH.

Current liabilities declined by EUR 3.7 million to 51.7 million (30 September 2016: EUR 55.4 million). This change is due primarily to the decline in other liabilities of a total of EUR 9.4 million to 30.5 million (30 September 2016: EUR 39.9 million). This is essentially a result of the enlargement of the equity interest in OSC AG. Conversely, the financial liabilities increased by EUR 5.4 million to 6.4 million (30 September 2016: EUR 1.0 million) (see promissory notes in the section Significant Events during the Reporting Quarter). During this 9-month period, net liquidity in an amount of EUR 10.0 million (30 September 2016) turned into net debt in an amount of EUR 6.7 million (30 June 2017).

Overall, the balance sheet as at 30 June 2017 is robust and enjoys sound financing. Because of the good earnings performance, and despite having taken on additional outside funding, the equity ratio improved to what is now 41% (30 September 2016: 39%).

Cash Flow and Investments

The improved level of earnings – the EBITDA was EUR 21.8 million (Oct 2015 – Jun 2016: EUR 21.0 million) – led to an increase in the **cash flow from operating activities** in the 9-month period to EUR 9.9 million (Oct 2015 – Jun 2016: EUR 9.4 million). This includes increased trade accounts receivable (minus EUR 2.6 million) and an increase in the other assets item due to income tax refund entitlements (minus EUR 2.6 million). Income tax payments in the amount of EUR 6.7 million (Oct 2015 – Jun 2016: EUR 6.0 million) were also paid in the current reporting period.

Cash flows from investing activities totalled minus EUR 10.5 million (Oct 2015 – Jun 2016: minus EUR 2.6 million) and, besides technology investments for the further expansion of our managed cloud services, primarily include EUR 7.8 million in cash used for the acquisition of consolidated companies. The free cash flow therefore amounted to minus EUR 0.7 million in the current reporting period (Oct 2015 – Jun 2016: EUR 6.8 million).

The **cash flow from financing activities** totalled minus EUR 11.8 million (Oct 2015 – Jun 2016: minus EUR 21.5 million). The increased cash outflow in the prior year is primarily a result of the repayment of promissory notes totalling EUR 14.5 million. The assumption and repayment of long-term financial liabilities led to a net cash inflow of approximately EUR 3.1 million in the current reporting period (see promissory notes in the section Significant Events during the Reporting Quarter). A payment of EUR 7.9 million was made in the current reporting year for the enlargement of the equity interest in OSC AG to 100%. Cash funds therefore totalled EUR 20.7 million as at 30 June 2017 (30 June 2016: EUR 26.3 million).

Employees / Corporate Governance / Opportunities and Risk Report

We increased our staffing strength by 14% to 1,446 employees (30 June 2016: 1,271 employees). The average personnel capacity for the 9-month period rose 13% from 1,105 (Oct 2015 – Jun 2016) to 1,245 (Oct 2016 – Jun 2017) full-time positions. The tight labour market still necessitates major expenditures for recruitment and personnel development. In addition to that, we continue to invest more in vocational training schemes and in enhancing All for One Steeb as an attractive employer brand. We garnered top rankings in the »Germany's Best Jobs with a Future« survey *(business magazine Focus Money, July 2017)* and were included in the list of the best employers within the IT industry. Two non-financial performance indicators also serve as important control parameters for building, sustaining, and improving human resources. The employee retention rate was 94.4% (prior year: 94.9%, quarterly rolling 12-month period), and the health index was 97.2% (prior year: 96.9%).

Our corporate governance Declaration of Conformity was most recently updated in September 2016. The Government Commission on the German Corporate Governance Code issued new recommendations in February 2017 that took effect in April 2017. The reconciliation with our present corporate governance practices is currently in process.

In the Half-Year Financial Report as at 31 March 2017 (see section Opportunities and Risk Report, page 8) we made slight adjustments to our risk assessment compared to the risk profile within the Annual Report 2015/16 (see section Opportunities and Risk Report, page 34 ff.). However, the overall assessment of the opportunities and risks has not changed materially overall. The promissory note agreement concluded in May 2017 (see promissory notes in the section Significant Events during the Reporting Quarter) has also not significantly altered our risk profile.

Outlook for the Financial Year 2016/17

We remain committed to our forecast for the financial year 2016/17, which was further specified on 8 May 2017, and projects revenues within a range of EUR 290 million to 300 million and an EBIT of between EUR 19.0 million and 20.5 million. Although economic activity within our target markets has remained robust so far, it is difficult to gauge how things will develop and what impact our highly volatile licensing business will have as the shift is made to SAP S/4HANA.

Subsequent Events

No events subject to disclosure occurred since 30 June 2017.

Group Income Statement and Other Comprehensive Income

from 1 October 2016 to 30 June 2017

in KEUR	10/2016 – 06/2017	10/2015 – 06/2016	04/2017 – 06/2017	04/2016 – 06/2016
Profit and Loss Account				
Sales revenues	**223,031**	**199,932**	**74,304**	**64,493**
Other operating income	2,046	1,605	641	569
Cost of materials and purchased services	-81,482	-72,456	-26,438	-22,333
Personnel expenses	-92,507	-82,074	-32,098	-27,982
Depreciation and amortisation	-6,962	-6,443	-2,525	-2,119
Other operating expenses	-29,260	-26,002	-9,739	-8,414
EBIT	**14,866**	**14,562**	**4,145**	**4,214**
Financial income	306	229	162	75
Financial expense	-766	-1,645	-306	-536
Financial result	**-460**	**-1,416**	**-144**	**-461**
Earnings before tax (EBT)	**14,406**	**13,146**	**4,001**	**3,753**
Income tax	-4,256	-3,569	-1,308	-946
Earnings after tax	**10,150**	**9,577**	**2,693**	**2,807**
attributable to equity holders of the parent	*10,132*	*9,544*	*2,706*	*2,816*
attributable to non-controlling interests	*18*	*33*	*-13*	*-9*
Other comprehensive income				
Unrealised profits (+) / losses (-) from currency translation	-67	23	6	3
Items that are or may be reclassified to profit or loss	**-67**	**23**	**6**	**3**
Other comprehensive income	**-67**	**23**	**6**	**3**
Total comprehensive income	**10,083**	**9,600**	**2,699**	**2,810**
attributable to equity holders of the parent	*10,065*	*9,567*	*2,712*	*2,819*
attributable to non-controlling interests	*18*	*33*	*-13*	*-9*
Undiluted and diluted earnings per share				
Earnings per share in EUR	2.03	1.92	0.54	0.57
Average number of shares outstanding (undiluted and diluted)	4,982,000	4,982,000	4,982,000	4,982,000

Group Balance Sheet

as at 30 June 2017

ASSETS in KEUR	30.06.2017	30.09.2016
Non-current assets		
Goodwill	22,436	19,608
Other intangible assets	45,893	41,508
Tangible fixed assets	11,851	9,347
Financial assets	5,889	5,284
Other assets	1,207	1,558
Deferred tax assets	1,164	1,195
	88,440	**78,500**
Current assets		
Inventories	929	694
Trade accounts receivable	40,923	37,092
Current income tax assets	2,634	765
Financial assets	3,435	3,216
Other assets	4,151	3,092
Cash and cash equivalents	20,704	32,430
	72,776	**77,289**
Total assets	**161,216**	**155,789**

EQUITY AND LIABILITIES in KEUR	30.06.2017	30.09.2016
Equity		
Issued share capital	14,946	14,946
Capital reserve	11,228	11,228
Other reserves	537	604
Retained earnings	39,096	33,499
Share of equity attributable to equity holders of the parent	**65,807**	**60,277**
Non-controlling interests	**192**	**115**
Total equity	**65,999**	**60,392**
Non-current liabilities		
Provisions	358	353
Post-employment benefit liabilities	4,555	4,367
Financial liabilities	20,938	21,384
Deferred tax liabilities	15,629	13,621
Other liabilities	2,012	296
	43,492	**40,021**
Current liabilities		
Provisions	403	863
Current income tax liabilities	1,461	1,241
Financial liabilities	6,446	1,040
Trade accounts payable	12,938	12,318
Other liabilities	30,477	39,914
	51,725	**55,376**
Total liabilities	**95,217**	**95,397**
Total equity and liabilities	**161,216**	**155,789**

Group Cash Flow Statement

from 1 October 2016 to 30 June 2017

in KEUR	10/2016 – 06/2017	10/2015 – 06/2016
Earnings before tax	**14,406**	**13,146**
Amortisation of intangible assets	3,610	3,457
Depreciation of tangible fixed assets	3,352	2,986
Financial result	460	1,416
EBITDA	**21,828**	**21,005**
Increase (+) / decrease (-) in cumulative value adjustments and provisions	-132	-45
Other non-cash expense (+) and income (-)	-210	-222
Changes in assets and liabilities:		
Increase (-) / decrease (+) in trade receivables	-2,585	-17
Increase (-) / decrease (+) in financial assets	-724	-306
Increase (-) / decrease (+) in other assets	-2,580	-331
Increase (+) / decrease (-) in trade payables	344	-621
Increase (+) / decrease (-) in other liabilities	646	-4,122
Income tax paid	-6,723	-5,963
Cash flow from operating activities	**9,864**	**9,378**
Purchase of intangible, tangible fixed and other assets	-3,523	-3,459
Sale of intangible, tangible fixed and other assets	456	823
Purchase of consolidated equity interests	-7,751	-200
Interest received	302	229
Cash flow from investing activities	**-10,516**	**-2,607**
Cashflow from loans and long-term financial liabilities	10,133	0
Repayment of loans and long-term financial liabilities	-7,006	-14,500
Interest paid	-585	-1,105
Repayment of finance leases	-949	-920
Increase in shareholding in consolidated equity interests	-7,880	0
Dividend payments to shareholders, non-controlling interests and other parties	-5,490	-4,987
Cash flow from financing activities	**-11,777**	**-21,512**
Increase / decrease in cash and cash equivalents	**-12,429**	**-14,741**
Effect of exchange rate fluctuations on cash funds	-67	21
Change in cash and cash equivalents from initial consolidation of fully consolidated equity interests	770	0
Cash funds at the beginning of the period	32,430	41,041
Cash funds at the end of the period	**20,704**	**26,321**

Statement of Changes in Equity of the Group

from 1 October 2016 to 30 June 2017

in KEUR	Share of equity attributable to equity holders of the parent: Issued share capital	Capital reserve	Currency translation	Retained earnings	Non-controlling interests	Total share-holders' equity
1 October 2016	**14,946**	**11,228**	**604**	**33,499**	**115**	**60,392**
Earnings after tax	0	0	0	10,132	18	10,150
Other comprehensive income	0	0	-67	0	0	-67
Total comprehensive income	**0**	**0**	**-67**	**10,132**	**18**	**10,083**
Dividend distribution	0	0	0	-5,480	0	-5,480
Distribution to non-controlling interests	0	0	0	0	-10	-10
Acquisition of subsidiary with non-controlling interests	0	0	0	945	69	1,014
Transactions with owners of the company	**0**	**0**	**0**	**-4,535**	**59**	**-4,476**
30 June 2017	**14,946**	**11,228**	**537**	**39,096**	**192**	**65,999**
1 October 2015	**14,946**	**11,228**	**606**	**26,936**	**89**	**53,805**
Earnings after tax	0	0	0	9,544	33	9,577
Other comprehensive income	0	0	23	0	0	23
Total comprehensive income	**0**	**0**	**23**	**9,544**	**33**	**9,600**
Dividend distribution	0	0	0	-4,982	0	-4,987
Distribution to non-controlling interests	0	0	0	0	-5	-5
Acquisition of subsidiary with non-controlling interests	0	0	0	0	0	0
Transactions with owners of the company	**0**	**0**	**0**	**-4,982**	**-5**	**-4,987**
30 June 2016	**14,946**	**11,228**	**629**	**31,498**	**117**	**58,418**

Shares Held by Board Members

as at 30 June 2017

SHARES	30.06.2017 Direct	30.06.2017 Indirect	30.09.2016 Direct	30.09.2016 Indirect
Supervisory Board				
Josef Blazicek	6,500	12,000	6,500	12,000
Peter Brogle	42,513	0	42,513	0
Peter Fritsch	24,000	0	24,000	0
Paul Neumann (as of 11 November 2016)	0	0	–	–
Jörgen Dalhoff	250	0	250	0
Detlef Mehlmann	0	0	0	0
Management Board				
Lars Landwehrkamp	50,000	22,500	50,000	22,500
Stefan Land	32,000	0	32,000	0
	155,263	**34,500**	**155,263**	**34,500**

Investor Relations

Facts and Figures

Key Figures of the Share

ISIN / WKN	DE0005110001 / 511 000
Market Segment	Prime Standard
Date of Listing	30 November 1998
Share Capital	EUR 14.95 million
Number of Shares	4,982,000 (registered shares)
Par Value	EUR 3

Shareholder Structure

(Approximate distribution based on shareholder statements)

Unternehmens Invest AG	25%
UIAG Informatik-Holding GmbH	25%
BEKO HOLDING GmbH & Co. KG	12%
Management and Supervisory Board (direct and indirect)	4%

Financial Calendar

13 December 2017	Publication of Annual and Consolidated Financial Statements 2016/17
13 December 2017	Press Conference on Annual and Consolidated Financial Statements
14 December 2017	Analyst Conference

IR Service

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www.all-for-one.com/investor-relations

All for One Steeb

All for One Steeb AG (ISIN DE0005110001) is the Number 1 in the German-speaking SAP market and a leading IT service provider. The full-service provider's portfolio comprises end-to-end services and solutions across the entire IT value chain, from management and technology consulting, SAP industry solutions and cloud applications up to highly scalable hosting and cloud services out of its German data centers, where All for One Steeb is orchestrating highly available IT operations for all business-related IT systems – including SAP solutions as well as Microsoft Exchange or SharePoint. This is why market observers also rank All for One Steeb amongst the leading IT service providers for Outsourcing and Cloud Services, SAP HANA, Business Analytics and Performance Management, Human Capital Management, Application Management Services or Communications and Collaboration.

As an SAP Platinum Partner, All for One Steeb is a reliable general contractor and serves with more than 1,400 employees over 2,000 clients in Germany, Austria and Switzerland, mainly among the manufacturing and consumer goods industry. As a founding member of United VARs, the largest global network of leading SAP partners, All for One Steeb guarantees a comprehensive consulting and service portfolio as well as the best local support in some 80 countries. In the financial year 2015/16, All for One Steeb AG achieved a turnover of EUR 266 million. The company is listed in the Prime Standard segment of the Frankfurt Stock Exchange.

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